

CANADA COMPANY

MANY WAYS TO SERVE

Annual Report 2011



Charitable Registration Number: 83851 6094 RR0001

TABLE OF CONTENTS

MESSAGE FROM THE FOUNDER	1
GOVERNANCE.....	2
OUR SUPPORTERS	3
CONTACT US.....	5
AUDITED FINANCIAL STATEMENTS: INDEPENDENT AUDITOR'S REPORT.....	6

MESSAGE FROM THE FOUNDER

With chapter offices established and thriving in Quebec, Ontario, Alberta, and British Columbia, and more than 300 members from coast-to-coast, Canada Company became a truly national organization in 2011.

Among the most unique of Canada Company members' activities are events which provide a rare, first-hand taste of life in the Canadian Forces. "Captains of Industry" events at CFB Petawawa and CFB Meaford give Canada Company members unprecedented access to the experiences of Canadian soldiers training for operations, while Day Sails with the Royal Canadian Navy allow members a close-up look at the superb capabilities of a Navy fleet.



The Canada Company Camps for Children of Deployed Troops program continues to expand, with even more children attending summer getaways at camps in Ontario and Quebec. Canada Company also supported children of military families by donating to initiatives such as the Valcartier Family Centre Oasis Club for Children of Deployed Parents.

Canada Company is committed to securing fair compensation for Canadian businesses employing Reservists, appearing before the House of Commons in August to submit the Sharing the Sacrifice Reservist proposal for consideration for the 2012 Federal Budget. Although several organizations have attempted to get this included, Canada Company was the first to successfully do so.

The Canada Company Scholarship Fund, which supports post-secondary education for children who have lost a parent serving on active mission, was proud to award ten scholarships in 2011 – our highest disbursement to date.

The year drew to a close in spectacular form as Les Fleurons Glorieux provided Montreal's most influential business and community leaders an opportunity to welcome home the final rotation of Canadian Forces troops from the Afghanistan combat mission. This unforgettable evening raised an extraordinary \$1 million in net revenue to support Canada Company projects.

On a personal note, in March I was honoured to be appointed Canada's first ever Honorary Colonel of the Army. In my new role I have had many opportunities to speak with senior military leaders, and I am pleased to report overwhelmingly positive feedback on the work Canada Company is doing. With assistance from our members, donors and event sponsors, we are proud to be doing more than ever before to ensure that our men and women in the Canadian Forces receive the widest care, respect and support they deserve.

A handwritten signature in black ink that reads "B. Goldring".

Col Blake C. Goldring, M.S.M.
 Founder and Chairman of Canada Company and
 Honorary Colonel, Canadian Army

GOVERNANCE

Canada Company Executive Committee

HCol Blake C. Goldring, M.S.M., LL.D., CFA is the Chairman and Chief Executive Officer, and a member of the Board of Directors of AGF Management Limited. Mr. Goldring is Founder and Chairman of Canada Company and a member of The Canada Company Scholarship Fund Oversight Committee.

Bruce D. Bowser is President and CEO of AMJ Campbell Van Lines.

William Braithwaite is Chairman of the national law firm Stikeman Elliott LLP and is Secretary of The Canada Company Scholarship Fund Oversight Committee.

Steve Gregory is the President of the Quebec Chapter of Canada Company and the founder of the Operation Husky 2013 project. He is the CEO of IsaiX, a consulting firm specializing in sales performance management and coaching.

Peter Hart is the Managing Director of Canada Company.

HCol Tim Hogarth is the President and CEO of Pioneer Energy LP and its associated group of companies. Mr. Hogarth also serves as the Honorary Lieutenant Colonel of The Royal Hamilton Light Infantry Regiment.

Alex Jurshevski is the Founder of Recovery Partners and has more than 20 years of experience in investment management, M & A and advisory work.

Major General [Ret'd] Reginald W. Lewis, CM, CMM, CD is the former Honorary Colonel of The Royal Regiment of Canada and a decorated military officer. In 1986, he received the Order of Canada and was made a Commander of the Order of Military. MGen Lewis is a member of the Canada Company Scholarship Fund Oversight Committee.

Garfield Mitchell is a private investor and corporate director, currently serving on various boards. Mr. Mitchell is Chairman of The Canada Company Scholarship Fund Oversight Committee.

HCol Kevin Reed is currently Chairman of Reed Asset Management and Chairman of Blue Goose Capital Corporation. Mr. Reed is also an Honorary Lieutenant Colonel of 31 Service Battalion of Hamilton.

HCol John Wright is Senior Vice President and Managing Director of the North American Public Opinion Polling Division for Ipsos Reid. Mr. Wright is also an Honorary Lieutenant Colonel with the Ontario Regiment.

As of December 31, 2011

OUR SUPPORTERS

Canada Company thanks the following organizations and individuals for their generous contributions in 2011.

Donors and Event Sponsors

Air Canada	CN	Just Energy	Rio Tinto-Alcan
AGF Management	Cogeco	Kloda Focus	Sim & McBurney / Sim Lowman
American Express	Colorama	La Presse	Ashton & McKay LLP
AMJ Campbell	CTV	Lindt Chocolates	Simbul Lezon Wealth Management
Atlas Canada	Deloitte	London Life	SNC Lavalin
Bell Canada	Desjardins	Luxe	Suite 88 Chocolatier
Bergeron Design	EADS	Mackie Transportation Systems	TD Bank
Birks	Edward Jones	National Bank	The ADGA Group
BMO Groupe Financier	Evans Martin	North American Moving Services	The Gazette
Bombardier	Fiesta	Oxford	The Globe and Mail
Cadillac Fairview	Garda	Pinkertons	United Technologies
CAE	Great West Life	Pioneer Energy LP	VIA Rail Canada
Canada Life	Herzig Eye Institute	Power Corporation du Canada	Westmount Moving and Storage
Canadien Pacifique	HKMB HUB International	Raymond James	Willson International Limited
CESBA	Industrielle Alliance	RBC	
CGI	IsaiX		
CIBC	ITG Canada		

Canada Company Members

Mr. Paolo Abate	Mr. Martin Cairns	Mr. Brad Dunkley	Mr. Jeff Hallat
Mr. Mark About	Mr. Brendan Caldwell	Mrs. Christina Eaton	Mr. Lee Harrison
Mrs. Nancy Adamo	Mr. Craig Campbell	Mr. Frederik Eaton Jr.	Mr. Stanley Hartt
Mr. Sandy Aitken	Mr. Robert Carew	Mr. Murray Edwards	Mr. Timothy Hearn
Mr. Angus Allison	Mr. John Carmichael	Mr. Mike Ellis	Mr. Joseph Heffernan
Mr. Tom Anselmi	Mr. Paul Carroll	Mr. Geordie Elms	Mr. Robert Herjavec
Mr. George Armoyan	Mr. Nino Cesta	Mr. Philip Evans	Captain (Ret'd) Adam Hermant
Mr. Peter Armstrong	Mr. Yvon Charest	Mr. David Feather	Mr. Donald Hewson
Mr. Brian Armstrong	Mr. Louis Chênevert	Mr. Andrew Federer	Mr. Alan Hibben
Ms. Gail Asper	Mr. Ross Christie	Mr. Michael Feola	Mr. Paul Hindo
Mr. Ted Averbook	Mr. Robert Clark	Mr. William Fielding	Mr. Russell Hiscock
Mr. Sol Avisar	Dr. Gayle Climpson-Kennedy	Mr. Blair Finlayson	Mr. Tom Hitchman
Mr. David Ayton	Mr. Anthony Cohen	Mr. John Firstbrook	Mr. Greg Hitchman
Mr. Vincent Ballut	Mr. Angelo Contardi	Mr. Jock Fleming	Mr. Tim Hogarth
Mr. James Balsillie	Mr. Randy Cooke	Mr. Stephen Forbes	Mr. Brennan Howard
Mr. Ian Bandeen	Mrs. Darden Coors	Mr. David Fowler	Mr. Bryce Hunter
Mr. John Barnett	Mr. Alain Côté	Mr. Don Fox	Mr. Paul Hurwitz
Mr. Matthew Bassett	Ms. Jacynthe Côté	Mr. Shaun Francis	Mr. Alan Hutton
Mr. James Baumgartner	Mr. James Cowan	Mr. Tony Gaffney	Mr. Leo Iacono
Mr. Mark Beard	Mr. Mark Cowie	Mr. Martin Gagne	Mr. David Ippolito
Mr. David Beatty	Mr. Bruce Creighton	Mr. Joseph Gagnon	Mr. Dym Jack
Mr. Pierre Beaudoin	Mr. Doug Creighton	Mr. Newton Glassman	Mr. Eric Jackman
BGen [Ret'd] Marc-Andre Belanger, CD	Mr. Stéphan Crétier	Mr. Derrick Gleed	Dr. George Jackowski
Mr. Phil Belec	Mr. Dan Cummins	Mr. Blake Goldring	Mr. Tom Jenkins
Mr. Donald Belovich	Mr. Paul Damp	Ms. Judy Goldring	Bishop Colin Johnson
Dr. Rodolfo Bianco	Mr. Robert Darling	Mr. Jay Gould	Mr. Ian Joseph
Mr. Rodney Birrell	Mr. Tom Davies	Mr. Glen Gowland	Mr. Ronald Joyce
Mr. Tom Bitove	Mr. Marcello De Cotiis	Mr. John Graham	Mr. Alex Jurshevski
Mr. Rod Black	Mr. Charles De Kovachich	Mr. Keith Graham	Mr. Robert Kearns
Mr. Ronald Black	Mr. Marc de La Bruyere	Mr. Anthony Graham	Mr. Douglas Keller Hobson
Mr. Stephane Boisvert	Mr. Carlo De Rose	Dr. Sven Grail	Mr. Ben Kendall
Mr. Stephen Boland	Mr. Pat DeLasalle	Mr. Marc Grandbois	LCol Rick Kennedy
Mr. Dick Bonnycastle	Mr. Ennio Dell'Agnese	Mr. John Grant	Mr. Mark Kent
Mr. Bob Booth	Mr. David Denison	Mr. Fred Green	Mr. James Kinnear
Mr. Michel Bourdon	Mr. Francois Desjardins	Mr. Roger Greenberg	Mr. Vahan Kololian
Mr. Bruce Bowser	Mr. Paul Desmarais Jr.	Captain (Ret'd) Trevor Greene	Mr. Guy La Framboise
Mr. William Braithwaite	Mr. Kevin Devereux	Mr. Stephen Gregory	Mr. Marc Laliberté
Dr. Darrell Bricker	Mr. Peter Devine	Mr. Paul Grimes	Mr. Peter Landmann
Mr. Daniel Brodlieb	Mr. John Dill	Mr. Rob Grohn	Mrs. Kathryn Langley Hope
Mr. Derek Brown	Mr. Marty Dohm	Mr. Richard Groome	Mr. Jean-Francois Latreille
Mr. Craig Buckley	Mr. Jason Donville	Mr. Philip Grosch	Mr. Richard Laughton
Mr. Gerard Buckley	Mr. Brian Doyle	Mr. Greg Guichon	Mr. Dave Lawson
Mr. Ed Burns	Mr. Kenneth Drabble	Mr. Donald Guloien	Mr. Brian Lawson
Mr. Stewart Burton	Mr. John Driscoll	Mr. Mukesh Gupta	Mr. Michel Lebeuf
	Mr. Samuel Duboc	Mr. Henry Hall	Mr. David Lefebvre

Mr. George Lewis
 MGen Reginald Lewis
 Mr. Ron Lezon
 Mr. Allen Loney
 Mr. Jerry Lozynsky
 Ms. Katie Lyons
 Dr. Patrick Ma
 Mr. Dougal Macdonald
 Mr. Scott MacIntosh
 Mr. Scott Mackie
 Mr. Hugh MacKinnon
 Mr. Steven Mackinnon
 Mr. Michael MacMillan
 Mr. Rob Maheral
 LGen [Ret'd] Michel
 Maisonneuve
 Mr. Jack Major
 Mr. Marco Mancini
 Mr. Ronald Mannix
 Mr. Fred Mannix
 Mr. Andrew Marsh
 Mr. Michael Marzolini
 Mr. Rob Massaer
 Ms. Susan McArthur
 Ms. Ann McCaig
 Mr. Gerry McCaughey
 Mr. Jeff McCord
 Mr. Rob McEwen
 Dr. Paul McGrath
 Mr. Michael McKay
 Mr. Fred McLean
 Mr. Alan McMillan
 Mr. Kenneth Mellquist
 Mr. L. Jacques Ménard
 Mr. Christian Mercier
 Mr. Jeff Mierins
 Mr. Stephen Millen
 Mr. Stanley Milner
 Mr. Garfield Mitchell
 Mr. Ed Monaghan
 Ms. Angela Mondou
 Mr. Claude Mongeau
 Mr. Terry Moore

Mr. William Morneau
 Mr. Bill Morris
 Mr. Lee Mosley
 Mr. Peter Munk
 Mr. Robert Munroe
 Mr. Michael Murphy
 Mr. Tim Murphy
 Mr. Sean Murray
 Ms. Susan Murray
 Mr. Chiko Nanji
 Dr. Christy Natsis
 Mr. Matey Nedkov de Lacamp
 Mr. John Newman
 Mr. David Nicol
 Mr. Gordon M. Nixon
 Ms. Joanne Noble
 Mr. Michael Norris
 Mr. Gerry Nudds
 Mrs. Janice O'Born
 Mr. Earle O'Born
 Mr. Loudon Owen
 Mr. Marc Parent
 Mr. Scott Paterson
 Mr. Prashant Pathak
 Mr. Greg Perkell
 Mr. Alex Pettes
 Mr. Mike Phillips
 Mr. Roberto Pietrovito
 Mr. Eric Porter
 Mr. Andy Pringle
 Mr. John Puffer
 Mr. Fred Pynn
 Mr. Robert Raich
 Mr. Cliff Randall
 Mr. Paul Reaburn
 Mr. Brian Read
 Mr. Gary Reamey
 Mr. Kevin Reed
 Mr. George Reifel
 Mr. Dan Richards
 Mr. Gordon Ritchie
 Mr. Michael E. Roach
 LCol [Retd] Colin Robinson

Mr. William Robson
 Mr. Michael Rodger
 Mr. Greg Rogers
 Mr. Greg Rokos
 Mr. Rocco Rossi
 Mr. Bruce Rothney
 Mr. Joseph Rotman
 Mr. Phil Rubano
 Mr. Louis Sapi
 Mr. Jean-François Sauve
 Mr. David Schellenberg
 Mr. Robin Sears
 Mr. David Sepulchre
 Ms. Joy Shikaze
 Dr. Bill Siegel
 Mrs. Marita Simbul Lezon
 Mr. Charlie Sims
 Mr. John Sleeman
 Mr. Robert Smith
 Mr. Roy Smith
 Mr. Robert Smuk
 Mr. William Sobel
 Mr. Eddie Sonshine
 Mr. John Southcott
 Mr. Warren Spitz
 Mr. Perry Spitznagel
 BGen [Ret'd] Gary Stafford
 Mrs. Carmen Stang
 Mr. David Steele
 Ms. Mercedes Stephenson
 Mr. Jeff Stibbard
 Mr. David Streeter
 Mr. John M. Sullivan
 Mayor Bob Sweet
 Ms. Cherry Tabb
 Mr. Larry Tanenbaum
 Dr. Lynn Tanner
 Mr. Bruce Taylor
 Mr. David R. Taylor
 Mr. Dave Taylor
 Mr. Losel Tethong
 Mr. Nicholas Thadane
 Mr. Andrew Thiessen

Mr. Ronald Thiessen
 Mr. Bob J. Thompson
 Mr. John Tobin
 Mr. Milan Topolovec
 Mr. Gregory Tsang
 Mr. Wayne Tunney
 Mme. Martine Turcotte
 Mr. Louis Vachon
 Ms. Renee Van Kessel
 Mr. Randy Vanderstarren
 Mr. Terry Vaudry
 Mr. James Veitch
 Ms. Annette Verschuren
 Ms. Alexandra Von Schroeter
 Mr. Kenn Voss
 Mr. John Walker
 Mr. Bruce Walter
 Mr. Michael Ward
 Mr. Tim Wardrop
 Mr. John Warren
 Mr. William Waugh
 Mr. Kevin Webber
 Mr. Michael Wekerle
 Mr. Richard Wernham
 Mr. Gavin Westermann
 Mr. Galen Weston
 Mr. Dan Whittle
 Mr. Richard Williams
 Mr. John Williams
 Mr. Peter Willson
 Mr. Brett Wilson
 Ms. Victoria Wisdom
 Ms. Ruth Woods
 Mr. Harry Worsley
 Mr. Jim Wortzman
 Mr. John Wright
 Mr. Jonathan Yen
 Mr. Dave Young
 Mr. David Young
 Mr. Mark Zwanski

As of December 31, 2011

CONTACT US



Mail

Canada Company: Many Ways to Serve
Toronto-Dominion Centre
TD Bank Tower
66 Wellington Street West
P.O. Box 314, Suite 3100
Toronto, ON
M5K 1K2

Email

Peter.Hart@canadacompany.ca

Telephone

416.865.4311

Fax

416.367.8094

Website

www.canadacompany.ca



James Belesiotis
Chartered Accountant
Designated IT Specialist
Certified Information System Auditor

32 Barrydale Cres. • Toronto • Ontario • M3B 3E2

T: 416-486-5647 • F: 416-488-2959 • W: belesiotis.com

AUDITED FINANCIAL STATEMENTS: Independent Auditor's Report

**To the Board of Directors of:
Canada Company: Many Ways to Serve**

I have audited the accompanying financial statements of Canada Company: Many Ways to Serve which comprise the balance sheet as of December 31, 2011, and the statement of operations and change in fund balances and cash flow statement for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian generally accepted accounting principles, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

My responsibility is to express an opinion on these financial statements based on my audit. I conducted my audit in accordance with Canadian generally accepted auditing standards. Those standards require that I comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements. I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

Basis for Qualified Opinion

In common with many non-profit organizations, Canada Company: Many Ways to Serve derive revenues from events and donations, the completeness of which is not susceptible to satisfactory audit verification. Accordingly, my verification of this revenue was limited to the amounts recorded in the records of the Organization and I was not able to determine whether any adjustments might be necessary to revenue, excess of revenue over expenditures, assets and net fund balances.

Qualified Opinion

In my opinion, except for the possible effects of the matter described in the Basis For Qualified Opinion paragraph, the financial statements present fairly, in all material respects, the financial position of Canada Company: Many Ways to Serve as of December 31, 2011 and its financial performance and its cash flows for the year then ended in accordance with Canadian generally accepted accounting principles.

The comparative figures have been reported on by another public accountant and have been reclassified to conform to the current year reporting.

James Belesiotis, Chartered Accountant
Licensed Public Accountant
Toronto, Ontario
November 20, 2012

Member of the Institute of Chartered Accountants of Ontario
Member of the Canadian Institute of Chartered Accountants Information System Specialist
Member of the Information Systems Audit and Control Association

Financial Statements

CANADA COMPANY: MANY WAYS TO SERVE

December 31, 2011



**CANADA COMPANY: MANY WAYS TO SERVE
STATEMENT OF FINANCIAL POSITION**

AS AT DECEMBER 31

	2011	2010
	\$	\$
		(note 9)
ASSETS (note 1)		
Current		
Cash	1,251,799	243,954
Pledge receivable	139,175	-
Harmonized sales tax rebate (note 4)	49,542	9,236
Prepaid expenses	10,000	18,363
	1,450,516	271,553
LIABILITIES & FUND BALANCES		
Current		
Accounts payable and accrued liabilities	160,450	56,521
Commitments (note 8)		
Fund balances		
General fund (note 4)	1,535,896	356,885
Scholarship fund (note 5)	250	8,352
Camp fund	(246,080)	(150,205)
	1,290,066	215,032
	1,450,516	271,553

The accompanying notes are an integral part of these financial statements

On behalf of the Board:



, Director



, Director



**CANADA COMPANY: MANY WAYS TO SERVE
STATEMENT OF OPERATIONS AND CHANGES IN FUND BALANCES**

FOR THE YEAR ENDED DECEMBER 31

	General Fund	Scholarship Fund	Camp Fund	2011 Total	2010 Total (note 9)
REVENUE					
Donations	2,322,150	-	-	2,322,150	457,020
Memberships	103,535	-	-	103,535	54,950
Designated giving - Scholarship Fund	-	101,284	-	101,284	36,000
Designated giving - Camp Fund	-	-	79,720	79,720	75,000
	2,425,685	101,284	79,720	2,606,689	622,970
EXPENSES					
Fundraising expense	620,532	-	-	620,532	3,404
Program expenses	190,797	-	-	190,797	36,389
Management fees	185,443	-	-	185,443	56,697
Camp	-	-	175,595	175,595	216,174
Donations	143,936	-	-	143,936	-
Scholarships	-	109,386	-	109,386	82,118
Travel	53,653	-	-	53,653	4,955
Promotional	24,079	-	-	24,079	7,558
Office and general	10,216	-	-	10,216	4,926
Credit card fees	9,523	-	-	9,523	9,432
Professional fees	7,250	-	-	7,250	3,925
Insurance	1,080	-	-	1,080	1,080
Bank charges	165	-	-	165	221
	1,246,674	109,386	175,595	1,531,655	526,879
Excess (deficiency) of revenue over expenses	1,179,011	(8,102)	(95,875)	1,075,034	96,091
Fund balance, beginning of year	356,885	8,352	(150,205)	215,032	118,941
Interfund transfers	-	-	-	-	-
Fund balance, end of year	1,535,896	250	(246,080)	1,290,066	215,032

The accompanying notes are an integral part of these financial statements



CANADA COMPANY: MANY WAYS TO SERVE
STATEMENT OF CASH FLOWS

	2011	2010
	\$	\$ (note 9)
<hr/>		
OPERATING ACTIVITIES		
Excess of revenue over expenses	1,075,034	96,091
Change in non-cash working capital items:		
Change in accounts receivable	(139,175)	9,045
Change in harmonized sales tax rebate	(40,306)	(9,236)
Change in prepaid expenses	8,363	(8,363)
Change in accounts payable and accrued liabilities	103,929	53,021
<hr/>		
Net increase in cash	1,007,845	140,558
Cash, beginning of year	243,954	103,396
<hr/>		
Cash, end of year	1,251,799	243,954
<hr/>		
Interest Paid	-	-
<hr/>		

The accompanying notes are an integral part of these financial statements

Cash and cash equivalents consist of cash and investments maturing within three months



CANADA COMPANY: MANY WAYS TO SERVE
NOTES TO THE FINANCIAL STATEMENTS

DECEMBER 31, 2011

1. Operations

The Foundation was incorporated under the Canada Corporations Act without share capital on February 1, 2008 and began operations shortly thereafter. The Foundation is a not-for-profit organization, as described in Section 149(1)(1) of the Canadian Income Tax Act, and therefore is not subject to either federal or provincial income taxes.

The preparation of these financial statements requires the use of estimates and assumptions that have been made using careful judgment. In the opinion of management, these financial statements have been properly prepared within reasonable limits of materiality and within the framework of the significant accounting policies summarized below.

2. Basis of Presentation

The financial statements have been prepared in accordance with the accounting standards for not-for-profit organizations published by the Canadian Institute of Chartered Accountants ("CICA") using the restricted fund method of reporting revenues.

In December 2010, the CICA issued a new accounting framework applicable to not-for-profit organizations. Effective for fiscal years beginning on or after January 1, 2012, not-for-profit organizations will have to choose between Canadian accounting standards for not-for-profit organizations (Part III of the CICA Handbook) and International Financial Reporting Standards (Part I of the CICA Handbook). The Association will adopt Part III of the CICA Handbook, commencing in 2012, and has determined that the impact on its financial statements of adopting these standards will not be significant.

Until Part III of the Handbook is adopted, the Foundation will continue to follow the pre-changeover accounting standards in Part V reflected in the CICA handbook.

The Foundation adopted the following three Handbook sections issued by the CICA: Section 3855 "Financial Instruments - Recognition and Measurement", Section 3861 "Financial Instruments - Presentation and Disclosure" and Section 3865 "Hedges".

Section 3855, "Financial Instruments - Recognition and Measurement" requires all financial instruments to be recorded initially at fair value. Financial instruments include financial assets, financial liabilities, and derivatives and embedded derivatives. The Section also requires all financial instruments to be classified as held-to-maturity, loans and receivables, held-for-trading, or available-for-sale.



CANADA COMPANY: MANY WAYS TO SERVE
NOTES TO THE FINANCIAL STATEMENTS

DECEMBER 31, 2011

2. Basis of Presentation (continued)

Section 3861, "Financial Instruments – Presentation and Disclosure" establishes standards for presentation of financial instruments and non-financial derivatives, and identifies the information that should be disclosed about them. Specifically, the section provides directives about the classification of financial instruments between liabilities and equity, the classification of related interest, dividends, losses and gains, and the circumstances in which financial assets and financial liabilities are offset. It also provides directives about disclosure of factors that affect the amount, timing and certainty of an entity's future cash flows relating to financial instruments and information about the nature and extent of an entity's use of financial instruments, the business purposes they serve, the risks associated with them and management's policies for controlling those risks. The Foundation has implemented the presentation and disclosure requirements in its financial statements.

The adoption of these new standards has had no material effect on the financial position or statement of revenues.

Financial Instruments

Financial Assets and Financial Liabilities

Under the new standards, financial assets and financial liabilities are initially recognized at fair value and are subsequently accounted for based on their classification as described below. The classification depends on the purpose for which the financial instruments were acquired and their characteristics. Except in very limited circumstances, the classification is not changed subsequent to initial recognition.

Financial Assets

Held-for-trading

Financial assets that are purchased and incurred with the intention of generating profits in the near term are classified as held-for-trading. In addition, the Foundation upon initial recognition as held-for-trading can designate any other financial assets. These instruments are accounted for at fair value with the change in the fair value recognized in the excess of revenues over expenditures (expenditures over revenues) during the period. Cash was classified as held-for-trading.



**CANADA COMPANY: MANY WAYS TO SERVE
NOTES TO THE FINANCIAL STATEMENTS**

DECEMBER 31, 2011

2. Basis of Presentation (continued)

Available-for-sale

Available-for-sale assets are non-derivative financial assets that are either designated in this category or not classified in any of the other categories. Financial assets classified as available-for-sale are carried at fair value with the changes in fair value recorded in the Statement of Changes in Net Assets. Except for investments in equity instruments that do not have a quoted market price in an active market, which should be measured at cost. Interest on available-for-sale assets is calculated using the effective interest rate method and is recognized in the excess of revenues over expenditures (expenditures over revenues). When a decline in fair value is determined to be other-than-temporary, the cumulative loss included in the Statement of Changes in Net Assets is removed and recognized in the excess of revenues over expenditures (expenditures over revenues). No assets were classified as available-for-sale.

Held-to-maturity

Securities that have a fixed maturity date and which the Foundation has positive intention and the ability to hold to maturity are classified as held-to-maturity and accounted for at amortized cost using the effective interest rate method. The short-term investments were classified as held-to-maturity.

Loans and receivables

Loans and receivables are non-derivative financial assets resulting from the delivery of cash or other assets in return for a promise to repay on a specific date, or on demand, usually with interest. Loans and receivables are accounted for at amortized cost using the effective interest rate method. Sundry receivables were classified as loans and receivables.

Financial liabilities classified as held-for-trading include derivative liabilities that are not accounted for as hedging instruments, obligations to deliver financial assets borrowed by a short seller and financial liabilities that are part of a portfolio of identified financial instruments that are managed together with the intention of generating profits in the near term. In addition, the Foundation upon initial recognition as held-for-trading can designate any other financial liabilities. These instruments are accounted for at fair value with the change in the fair value recognized in the excess of revenues over expenditures (expenditures over revenues). No liabilities were classified as held-for-trading.



CANADA COMPANY: MANY WAYS TO SERVE
NOTES TO THE FINANCIAL STATEMENTS

DECEMBER 31, 2011

2. Basis of Presentation (continued)

Financial Liabilities

Held-for-trading

Other liabilities

Other liabilities are accounted for at amortized cost using the effective interest rate method, Accounts payable and accrued liabilities were classified as other liabilities.

Determination of Fair Value

The fair value of a financial instrument on initial recognition is the transaction price, which is the fair value of the consideration given or received. Subsequent to initial recognition, fair value is determined by using valuation techniques, which refer to observable market data.

Revenue Recognition - the financial statements are prepared in accordance with the principals of fund accounting, whereby the resources of the organization are classified into funds associated with specific activities of objectives. Contributions restricted for the purpose of capital assets are deferred and amortized into revenue at a rate corresponding with the amortization rate for the related capital asset. Unrestricted contributions such as membership and donations are recognized as revenue in the appropriate fund when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured. Unrestricted investment income is recognized as revenue when earned. The funds reflected in the financial statements are as follows:

General Fund - this fund accounts for the operations and programs as well as the organization's general operations and reflects restricted and unrestricted contributions related to this fund.

Scholarship Fund - the purpose of this fund is to support post-secondary education endeavors of the children of fallen Canadian soldiers and subject to both internally and externally imposed covenants. A third party manages the fund and funding is based on an individual basis on an annual basis without a predetermined use.

Camp Fund - the purpose of this fund is to support various summer camps for children of deployed Canadian troops and is subject to both internally and externally imposed covenants.



CANADA COMPANY: MANY WAYS TO SERVE
NOTES TO THE FINANCIAL STATEMENTS

DECEMBER 31, 2011

Basis of Presentation (continued)

Asset and service contributions:

Volunteers contribute a significant amount of time each year to assist the Foundation in carrying out its programs and services. Because of the difficulty of determining their fair value, contributed services are not recognized in these financial statements. Contribution of assets, supplies and services that would otherwise have been purchased, are recorded at their fair value at the date of contribution, provided a fair value can be reasonably determined.

Capital assets

Purchased capital assets are stated at cost. Contributed capital assets are recorded at their fair value at the date of contribution and amortized over their estimated useful service life. Capital assets are reviewed for impairment if events or changes in the circumstances indicate that their carrying value may not be recoverable. If the sum of the undiscounted future cash flow expected from use and residual value is less than carrying amount, the long-lived asset is considered impaired. Impairment is measured as the amount by which carrying value of the long-lived asset exceeds its fair value.

2. Basis of Presentation (continued)

Measurement uncertainty

The preparation of financial statements in accordance with Canadian generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amount of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amount of revenues and expenses during the reported period. These estimates are reviewed periodically, and, as adjustments become necessary, they are reported in earnings in the period in which they become known.

3. Prior period adjustment

Subsequent to year-end, the Foundation filed a harmonized sales tax rebate for 2010 and 2011. The comparative figures for 2010 contain a retroactive adjustment to reflect an expected rebate of \$ 9,236. The rebate expected for 2011 is \$ 40,306.



CANADA COMPANY: MANY WAYS TO SERVE
NOTES TO THE FINANCIAL STATEMENTS

DECEMBER 31, 2011

4. Income taxes

The Foundation is registered as a charitable organization under the Income Tax Act ("the Act") and, as such, is exempt from income taxes and is able to issue donation receipts for income tax purposes. In order to maintain its status as a registered charity under the Act, the Foundation must meet certain requirements within the Act. In the opinion of management, these requirements have been met.

5. Related Party Transactions

During the year, the board members contributed office space, supplies and administrative staff with no cost to the Foundation. These financial statements do not reflect the value of that contribution because of the difficulty in determining fair value.

The Foundation has established a scholarship fund administered by a private foundation. At December 31, 2011, the fair value of the scholarship fund, held by the private foundation was \$1,654,723 (2010 - \$ 1,654,702).

6. Economic dependence

During the fiscal year, the Foundation derived the majority of donations from one fundraiser event that totaled \$ 1,589,875 and reported as part of the General Fund donations. This is a volunteer event, which may not occur in the future. Corresponding costs related to that event were \$ 567,842.

7. Commitments

On March 1, 2011, the Foundation entered into an agreement in respect to Management fees at a rate of \$ 12,000 per month exclusive of expenses and sales tax. The agreement will expire March 3, 2014 unless otherwise extended by the Foundation. The Foundation may offer a bonus in respect to performance however is not legally obligated to do so. Minimum payments under this commitment, which exclude expenses and management bonus, are as follows:

2012	\$ 162,720
2013	\$ 162,720
2014	\$ 40,680

On August 1, 2011, the Foundation entered into an agreement with a company to provide strategic consulting and planning for total fees of \$ 45,000 exclusive of expenses and sales tax. Minimum payments under this commitment, which exclude expenses, are as follows:

2012	\$ 16,950
------	-----------



**CANADA COMPANY: MANY WAYS TO SERVE
NOTES TO THE FINANCIAL STATEMENTS**

DECEMBER 31, 2011

8. Capital management

The Foundation defines capital as net assets plus deferred revenue. The Foundation receives the majority of these operating and capital funds from general donations, grants, third party events, and fundraisers.

The Foundation manages its capital structure and makes adjustments to it, based on the funds available to the Foundation, in order to support its ongoing programs and operations.

The Foundation is not subject to debt covenants or any other capital requirements with respect to operating funding. Funding received for designated purposes must be used for the purposes outlined by the funding party. As at December 31, 2011, the Foundation has complied with the external restrictions on any external funding.

9. Comparative figures

Certain comparative figures for 2010 have been reclassified to confirm to the financial statement presentation for the current year. The reclassification has no effect on previously reported results or net assets however does have a change to net income of \$ 9,236.



